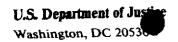
Exhibit A To Registration Statement Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003 Approval Expires Oct. 31, 1986

## Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Ruder Finn & Rotman, Inc.			2. Registration No.	
			1481	
3. Name of foreign principal 4. Principal add		i. Principal address	of foreign principal	
Italian Trade Commission Rome, Ita		Rome, Italy		
5. Indicate whether your foreign principal is one of the follow	ving type:			
■ Foreign government				
☐ Foreign political party				
☐ Foreign or ☐ domestic organization: If either, check on	e of the following:			
□ Partnership	□ Committee			
☐ Corporation	□ Voluntary group			
☐ Association	□ Other (specify)			
<ul> <li>Individual—State his nationality</li> <li>6. If the foreign principal is a foreign government, state: Ita</li> <li>a) Branch or agency represented by the registrant.</li> <li>b) Name and title of official with whom registrant deals.</li> </ul>	alian Trade Com	mission	TNTE!	
<ul><li>a) Branch or agency represented by the registrant.</li><li>b) Name and title of official with whom registrant deals.</li></ul>	Luca Rosta	S. DEPARTMEN OF JUSTICE JUSTICE GNINAL DIVISI	3 9 21 54	
7. If the foreign principal is a foreign political party, state:		<del>2</del> <del>2</del>	<b>F</b>	
a) Principal address				
b) Name and title of official with whom the registrant deals	s.			
c) Principal aim				
Not Applicable				

b) Is this foreign principal			
Owned by a foreign gov	ernment, foreign political party, or other	r foreign principal	Yes □ No □
Directed by a foreign go	overnment, foreign political party, or oth	er foreign principal	Yes <sub>x</sub> □ No E
Controlled by a foreign	government, foreign political party, or o	ther foreign principal	Yes 🙀 No E
Financed by a foreign g	overnment, foreign political party, or oth	ner foreign principal	Yes 🙀 No 🛭
Subsidized in whole by	a foreign government, foreign political p	party, or other foreign principal.	Yes 🛔 No 🛭
Subsidized in part by a	foreign government, foreign political par	rty, or other foreign principal	Yes 🗆 No 🧣
9. Explain fully all items answ	wered "Yes" in Item 8(b). (If additional s	space is needed, a full insert page	may be used.)
The Italian Trade Italian Governmen	Commission is financed to the Ministry of Trade.	directed and contro	iled by the
		and the second second	
		the company of the	·
		•	
10. If the foreign principal is an foreign principal, state v	organization and is not owned or controll who owns and controls it.	ed by a foreign government, fore	ign political party or othe
Not Applicable			
	No.		
Date of Exhibit A	Name and Title	Signature	24



## Exhibit B

To Registration Statement Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007 Approval Expires Oct. 31, 1983

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

lifed in duplicate for each for the	
Name of Registrant	Name of Foreign Principal
Ruder Finn & Rotman	Italian Trade Commission

## Check Appropriate Boxes:

- 1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- 2. 

  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. 

  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

5. Describe fully the activities the re	gistrant engages in or proposes to engage in	on behalf of the above foreign principal.
Conduct Market Rese	erch	
<ol> <li>Will the activities on behalf of the Yes □ No □</li> </ol>	above foreign principal include political ac	tivities as defined in Section 1(0) of the Act?1
If yes, describe all such political act together with the means to be em		relations, interests or policies to be influenced
Date of Exhibit B	Name and Title	Signature
		ahaham & fut
indoctrinate, convert, induce, persuading in any other wa	he dissemination of political propaganda and any other activity which the y influence any agency or official of the Government of the United States or with reference to the political or public in	ne person engaging therein believes will, or which he intends to, prevail upon, ates or any section of the public within the United States with reference to terests, policies, or relationship a government of a foreign country or a foreign

Sede Centrale Via Liszt, 21 ROMA-EUR

**ITALIAN TRADE COMMISSION** 499 Park Avenue New York, N.Y. 10022

Tel.212-980-1500

Tix. 423792 ITCO-UI (International) 427803 ITCO-UI (International) 141431 ITALCOM NYK

TIG.ITALCOM-NEW YORK



SEP 3 0 1985

Date:

JML/jm-MP-376 No. Contact: Mr. M. LoMagno 43968

**Italian Trade Commission** 

**New York** 

Mr. Franklin J. Walton Ph.D. **Executive Vice President** RESEARCH & FORECAST, INC. 110 East Fifth-Ninth Street New York, N.Y. 10022

Dear Mr. Walton:

Following our recent meeting, we are pleased to confirm that Research & Forecast Inc. has been selected to carry out the study to identify and categorize the distribution channels of each sector comprising the Bathroom fixture, accessories and plumbing industry (i.e.faucets, valves, etc.) as outlined during our last meeting and in accordance with the concept agreed upon.

It is further agreed that the cost for this services will be \$23,860, as shown by your proposal of Sept. 19, 1985, and payable in three instalments subject to progressive reports furnished by R&F, Inc.; with final payment due upon approval of satisfaction by I.T.C..

We are confident that your company will carry out the requirements of this assignment with the utmost care and in adherence with the proposal submitted to this office.

Sincerely yours,

Mario Castagna

Trade Commissioner

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